

## Voice Over Rate Card

### Television or Cinema or Online Commercials

Per Product, per hour, per medium, per track.

**Submission track \$190**

Subsequent recording hours for the same commercial at the submission rate if the previous recording has not yet been communicated to the public.

**Sydney TV Billboards**

Single \$385 - Opening & Closing (set of 2) \$440  
Rights are for 12 months National on all Billboards

charged at 50% of the national radio rate.

Length	12 Months		4-6 Months		3 Months	
	National	1 State	National	1 State	National	1 State
1 x 15 / 30	\$880	\$575	\$705	\$490	\$530	\$400
1 x 45 / 60	\$940	\$635	\$745	\$530	\$550	\$420
1 x 90	\$1,000	\$685	\$795	\$565	\$590	\$445
1 x 120	\$1,055	\$725	\$840	\$600	\$625	\$470

### (Television or Cinema) and Online Bundle\*

The bundled rate applies when Australian television or cinema usage is combined with internet usage is purchased at the time of the initial booking for National coverage, via a single invoice (ie. no submission or upgrades allowed).

Where online usage is added after the television or cinema fee has been invoiced, the online usage is charged at 50% of the National television rate.

Length	12 Months	4-6 Months	3 Months
1 x 15 / 30	\$1,190	\$950	\$715
1 x 45 / 60	\$1,270	\$1,005	\$745
1 x 90	\$1,350	\$1,075	\$795
1 x 120	\$1,425	\$1,135	\$845

### Radio or Online Radio Commercials

Per product, per hour (up to five tracks)

**Submission tracks \$190**

Subsequent recording hours for the same commercial at the submission rate if the previous recording has not yet been communicated to the public. Online radio rates apply for the audio only content. Where online radio (ie. Spotify) usage is added in conjunction with a radio fee (same key numbers), the online usage is

12 Months		4-6 Months		3 Months	
National	1 State	National	1 State	National	1 State
\$470	\$400	\$420	\$365	\$365	\$330

### Character Voices

**\$190** - The character fee is added to the base fee on all tracks, including cut-downs, tags, billboards, and rollovers.

This applies to all media, per character voice recorded (please refer to "Definitions" clause for details of character voices, if in doubt please discuss with the agent when booking).

### Post Synchronisation

The post synchronization fee is added to the base fee on all tracks  
Up to 60 seconds add **\$215** per commercial.  
Over 60 seconds add **\$275** per commercial.

### Additional Uses

In flight, Point of Sale, Trade Fairs, Stadiums - all payable at one additional fee each, provided that where three or more of these rights are exercised concurrently a maximum fee for these rights of a double fee is payable. Other uses - by negotiation

Incorporating current MEAA Minimum Rates developed in consultation with the Communications Council of Australia. These rates are NOT inclusive of Super as payable by the employer under the terms of the Superannuation Guarantee. Superannuation is calculated as 9.5% of the employees' ordinary time earnings. All rates quoted are exclusive of GST and in Australian Dollars. Please enquire for tax status of individual voice artists.

By making a booking of an Replete Talent Voice Artist you expressly agree to be bound by the Terms and Condition of Replete Talent Management of which this Rate Card forms a part of.

## Non-Commercial Voice Over Usage

<b>Podcast Content</b>	Non-Commercial podcast narration	Price by negotiation
<b>Research Narration Animatics</b>	Descriptive narratives used to sell a concept For normal TV or Radio research-only submissions	\$190 per 60' script, per hour, per product.
<b>Corporate Narration Cast Studies Hype Reels Awards Entry</b>	Per script, per hour, Australian or New Zealand release only. Double fee for overseas use (per country). Double fee for use online or other public use. Submission, revisions and pickups per time booked	\$300 Up to 3 minutes content, up to 30 minute session
		\$620 Content over 3 minutes, up to 60 minute session.
<b>Intranet E-learning</b>	For internal company use only, audio presentations. Submissions, revisions and pickups at \$300 per 30 minutes	\$450 Per hour, per entity
<b>IVR (Interactive Voice Response, Telephone System)</b>	Courtesy messages plus company information. Submissions, revisions and pickups at same rate. For overseas use, price on application.	\$450 Per hour, per entity
<b>Telephone Messages (On Hold)</b>	Courtesy messages plus company information. Submissions, revisions and pickups at same rate.	\$330 Per hour, per entity

## Documentaries

Fee by negotiation depending on length, countries and media use.

## Animation Projects

Fee subject to current MEAA Agreements.

Contracts must be supplied for Television, Film, n Video Projects with all voice artists rights and residuals stated.

Personal margin fees may apply, please request a quote.

# Definitions

## Cancellation Fee

If less than 24 hours notice is given prior to time of the booking \$190 per hour is payable.

## Postponement

If a booking is being postponed on the same day as the booking, fair notice must be given: one hour if within the CBD, 2 hours if outside the CBD. A call may be postponed (i.e. with less than 24 hours notice) without penalty provided that a further definite booking is made within 7 days or the original call. In all other cases a full fee is payable. Only one postponement is allowed. If an altered call is cancelled within the postponement period full fee is payable.

## Character Voices

Means any voice or sound that is beyond the range of a voice over artist's normal reading voice, including any accent or voice for animated characters (Broadcast clearance of voice impersonation is client's responsibility). If in doubt, please check with the agent at time of booking.

## Singing

Add character loading to applicable base fee, per singing track.

## Submissions

If a track is a submission this must be notified to the artist/agent at the time of booking. If this is not done the full fee is payable. It will be assumed, unless otherwise notified, that all submissions (not including research only) are going to air. The balance of the fee will be invoiced 30 days following the date of the job.

## Overseas Use

Double total fee per country (excluding U.K. & U.S> which are by negotiation and New Zealand, Singapore and Hong Kong which is a single additional fee).

## Rollovers

Where use exceeds the contracted period a rollover must be paid. The producer/advertiser must advise the artist/agent before this occurs and arrange for the rollover fee to be paid.

## Usage

"National" means for use in more than one state.

Usage considered to commence from the date of recording unless first on-air date advised.

## Travel

Fee applies beyond 20km radius of the CBD, price on application.

## Revisions/Pickups

A change to a track recorded by the artist before it is used for the intended purpose. Once a track is used in its intended role or broadcast, alterations to the track is at the full rate.

## Exclusivity

Exclusivity should not be presumed for any voice artist or any product, by negotiation only.

## Minimum Rate Only

The rates in this rate card are the minimum rate only. Agents and performers are free to negotiate rates with producers/advertisers in excess of the rates set out here provided that where a single television track is intended to run with different tags (as defined) in a number of different markets and there are to be multiple tags produced then the agents and performer may negotiate with producers and advertisers rates other than those set out in this rate card.

## Tracks Booked

The producer is to pay the artist for the number of tracks for which the artist is booked as a minimum payment, even if the number or tracks recorded is less than the number for which the artist was initially booked.

## Political

A double fee is charged for Party Political advertising. Please check before booking for the talent approval to record political commercials and script must be supplied prior to the voice artist agreeing to record.

## **Name Association**

A double fee is charged where the performer's name (either visually or audibly) is to be used in conjunction with any campaign.

## **Tags**

A tag (for the purposes of the Minimum Rates clause above) is confined to the following: information added to the end of a track which will run in identical format in all markets where the track with tags is to be communicated to the public except with respect to the following information at the end of the track; business name, physical location, phone number all of which information is required to constitute a tag. A tag may also include information which relates solely to the legal requirements of the jurisdiction in which the commercial is to be communicated.

## **Quotes**

Written quotes will be given upon request. All details pertaining to the recording must be given to the agent for accuracy in quoting.

## **Terms**

Replete Talent Management will invoice any client with prior credit approval on strict 14 days terms, otherwise a cheque or EFT payment prior to recording session will be required. Order numbers will be quoted where provided. Credit facility may be withdrawn for non-compliance of payment terms. This document forms part of the Terms and conditions of Replete Talent Management. Please see [repletetalent.com](http://repletetalent.com) for further details. By making a booking of a Replete Talent Management artist you expressly agree to be bound by the terms and conditions of Replete Talent Management.

## **Online Payments**

Available only for the pre-payment by prior arrangement. There is an additional 3% credit card fee for this service.